



Sebastian Hoppe

Freelance SAP S/4HANA
Procurement Consultant (P2P)

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📍 Bad Driburg, Germany

Skills

Methods & Competencies

Project management, Cutover,
Process design, Testing (FBT,
UAT), Data migration, Change
management, Stakeholder
management, Agile & waterfall

SAP

Materials Management / P2P
SAP S/4HANA, SAP MM, SAP MM-
SRV, SAP SRM, SAP Central
Procurement Hub, SAP Fieldglass,
SAP Fiori



E-Procurement

IVALUA, WPS4 / wescale, SAP
Ariba, GEP SMART



AI & Cloud

Claude, Microsoft Copilot Studio,
Microsoft Azure, Google Cloud
Platform

Integration

SOAP & REST web services,
SAML2 (SSO), RFC, LDAP

Languages

German

Native



English

Business fluent



Projects

SAP S/4HANA Procurement Consultant / P2P (Post-Go-Live, Release 2)

German federally owned company · 06/2026 – present

Functional support of post-go-live and a follow-up release in the S/4HANA
programme of a German federally owned company

- Capturing, reviewing and specifying procurement (P2P) use cases and change requests
- Decision papers and facilitation of alignment meetings with business and staff teams
- Design of automated buyer determination in SAP S/4HANA
- Steering and acceptance of technical implementation; tracking of release requirements

SAP S/4HANA · SAP MM

AI Initiative Procurement: Automating Info Record Maintenance and RFQs

Port and logistics group · 06/2026 – 11/2026

Design of AI-supported processes for info record maintenance and requests for quotation (RFQ)

- Analysis of materials, info records and conditions in SAP as a decision basis
- Assessment of master data quality and derivation of clean-up measures
- Identification and specification of AI use cases from supplier selection to bid comparison
- Integration concept for SAP S/4HANA and Copilot Studio incl. implementation plan

SAP S/4HANA · SAP MM · Microsoft Copilot Studio

Project Lead SAP MM Procurement & Materials Management (Carve-In)

Port and logistics group · 06/2025 – 07/2026

Project lead for operationalising materials management when integrating a business unit

- Project organisation, meeting preparation and facilitation
- Review of SAP implementations and validation of process mapping
- Creation and active tracking of the cutover plan
- Go-live support and hypercare management to ensure operational stability

SAP R/3 · SAP MM

P2P Functional Consultant, SAP S/4HANA Migration Programme

Telecommunications provider · 02/2024 – 06/2025

Consultant in the P2P squad of an SAP S/4HANA migration programme

- Requirements analysis and process design with other streams, the Spanish integrator and business units
- Testing and quality assurance of process implementations
- Functional business tests (FBT) and user acceptance tests (UAT)
- Validation of P2P migration objects in test runs and during cutover
- Cutover and hypercare activities

SAP S/4HANA · SAP R/3 · SAP SRM · GEP SMART (Sourcing)

Certifications

IVALUA L3 P2R 04/2026

IVALUA Academy

Procure-to-Pay (P2R) Level 3

IPMA Level D 02/2021

DAkKS (German Accreditation Body)

Certified Project Management Associate

Education

Master of Science 06/2020

TH Köln – University of

Applied Sciences

Part-time degree alongside employment

Bachelor of Science 08/2014

OWL University of Applied

Sciences and Arts

Applied Computer Science,

specialising in Business

Information Systems

Group-wide Rollout of the E-Procurement System WPS4

Intralistics group · 09/2021 – 12/2023

- Rollout planning and execution
- Requirements analysis with internal customers
- Process design and implementation in WPS4
- Expert and coordinator between internal stakeholders and the solution provider

SAP S/4HANA · SAP R/3 · WPS4

Functional Consultant, P2P S/4HANA Migration Programme

Automotive manufacturer · 04/2021 – 12/2023

- Requirements analysis and process design with P2P sub-streams, IT and business units
- Testing and quality assurance of process implementation
- Cross-P2P definition of approval workflows (purchase requisition and PO)
- Coordination and delivery of business user training
- Cutover and hypercare activities

SAP S/4HANA · SAP R/3 · SAP Central Procurement Hub · SAP Fieldglass · WPS4

IT Consultant wescall Procure, Change Request Package

Pharma and lab supplier · 01/2021 – 09/2021

- Requirements analysis and process design
- Specification and quality assurance of implementations
- Interface between client and development

SAP S/4HANA · SAP MM · wescall

IT Consultant SAP SRM Integration with wescall Procure

Technology group · 12/2020 – 09/2021

- Process workshops
- Alignment and implementation of the SAP SRM integration with wescall Procure
- Interface between the vendor's development team and the client's IT

SAP S/4HANA · SAP SRM · wescall Procure

IT Consultant, Digitalisation of Services Procurement

Automotive manufacturer · 10/2020 – 09/2021

- Process design together with the client
- Consulting on services procurement
- Lead implementation of the client solution

SAP R/3 · SAP MM-SRV · SAP SRM · wescall Procure

IT Consultant, Global Procurement Transformation Programme

Automotive manufacturer · 01/2020 – 08/2020

- Process design with the internal project team and cross-functional streams
- Project and client-specific documentation
- Assessment of IT landscapes, master data and interfaces with various e-procurement vendors

SAP S/4HANA · SAP Ariba · wescall · Jira · Confluence

IT Consultant WPS4 Implementation and Group-wide Rollout

Intralogistics group · 08/2019 – 08/2020

Implementation and group-wide rollout of a new e-procurement system

- Requirements analysis with internal customers
- Requirements specification and process flow diagrams
- Support of the design and implementation phase
- Rollout concept for sales and manufacturing companies

SAP S/4HANA · WPS4 · MS Visio · MS Planner

SAP IT Consultant Services Procurement

Automotive manufacturer · 08/2019 – 11/2019

Enhancement of contingent workforce procurement in SAP R/3

- Technical specification based on client requirements
- Responsible for SAP development by a Romanian service provider
- Quality assurance, client acceptance and handover

SAP R/3 · Jira · Confluence

IT Consultant Implementation of wescala Procure (WPS4)

Automotive manufacturer · 11/2017 – 04/2019

Replacement of the existing e-procurement solution with wescala Procure

- Mapping and optimisation of existing processes in the new cloud application (innovation project)
- New approval process
- Creation of purchase requisitions and purchase orders in SAP
- Marketplace integration

WPS4 / wescala · SAP MM · SOAP & REST web services · SAML2 · Microsoft Azure · HP ALM

IT Consultant WPS4 Implementation

Consumer goods manufacturer · 11/2016 – 05/2017

Replacement of the existing e-procurement solution with WPS4

- Redesign of procurement processes: material group, G/L account and buyer determination, approval process, stock replenishment, automatic goods receipt
- PO creation and transmission, marketplace integration

WPS4 · SAP MM · RFC · SAML2

IT Consultant WPS4 Implementation

Bank · 02/2016 – 06/2016

Replacement of the existing e-procurement solution with WPS4

- Redesign of procurement processes: material group, G/L account and buyer determination, approval process
- Catalogue-based services
- PO creation and transmission
- Contract management (Spider Contract, Brainware Solutions AG)
- SAP-integrated invoice processing (xFlow Invoice, WMD Group GmbH)

WPS4 · xFlow Invoice · SAML2

IT Consultant Migration from WPS classic to WPS easyprocure

Health insurer · 08/2015 – 01/2016

- Redesign of procurement processes: material group, G/L account, buyer and tax code determination, approval process, automatic goods receipt
- Withdrawal of stock items (flyers, brochures, ...)
- PO creation and transmission via SAP, marketplace integration

WPS4 · LDAP

Professional Experience

Freelance SAP S/4HANA Procurement Consultant (P2P)

Self-employed · 09/2020 – present

Indirect procurement consulting for corporate groups and public-sector clients – from process design to go-live

- Designing lean procure-to-pay processes in SAP S/4HANA and SAP MM
- Integrating e-procurement solutions (IVALUA, WPS4 / wescale, SAP Ariba) into SAP landscapes
- Project and sub-project lead incl. test, cutover and hypercare in agile and traditional setups
- Designing AI-supported procurement processes, e.g. RFQ and master data maintenance

Senior Consultant

MHP Management- und IT-Beratung GmbH · 07/2019 – 08/2020

Indirect procurement and e-procurement transformation for corporate clients

- Process and requirements analysis, functional concepts and specifications
- Ownership of sub-project phases from design to rollout
- Workshops, presentations and training sessions

IT Consultant

WPS Management GmbH · 05/2015 – 04/2019

Consultant at the solution provider: WPS4 / wescale implementations for clients in automotive, consumer goods, banking and healthcare

- Redesign of procurement processes incl. SAP and marketplace integration
- Client workshops, training and sub-project responsibility